### Civic-Recreational-Industrial Authority



Regular Meeting Agenda August 7, 2019

9:00 a.m.

Chairman Larry Hartmann
Vice Chairman John Karns
Board Member Sean Lee
Board Member Bob Lindsey
Board Member Ronald Whittemore

Location: City Council Chamber, 15651 East Stafford Street, City of Industry, California

#### Addressing the Authority:

- Agenda Items: Members of the public may address the Authority on any matter listed on the Agenda. In order to conduct a timely meeting, there will be a three-minute time limit per person for any matter listed on the Agenda. Anyone wishing to speak to the Authority is asked to complete a Speaker's Card which can be found at the back of the room and at each podium. The completed card should be submitted to the City Clerk prior to the Agenda item being called and prior to the individual being heard by the Authority.
- Public Comments (Non-Agenda Items): Anyone wishing to address the Authority on an item <u>not</u> on the Agenda may do so during the "Public Comments" period. In order to conduct a timely meeting, there will be a three-minute time limit per person for the Public Comments portion of the Agenda. State law prohibits the Authority from taking action on a specific item unless it appears on the posted Agenda. Anyone wishing to speak to the Authority is asked to complete a Speaker's Card which can be found at the back of the room and at each podium. The completed card should be submitted to the City Clerk prior to the Agenda item being called by the City Clerk and prior to the individual being heard by the Authority.

#### Americans with Disabilities Act:

In compliance with the ADA, if you need special assistance to participate in any City meeting (including assisted listening devices), please contact the City Clerk's Office (626) 333-2211. Notification of at least 48 hours prior to the meeting will assist staff in assuring that reasonable arrangements can be made to provide accessibility to the meeting.

#### Agendas and other writings:

- In compliance with SB 343, staff reports and other public records permissible for disclosure related to open session agenda items are available at City Hall, 15625 East Stafford Street, Suite 100, City of Industry, California, at the office of the City Clerk during regular business hours, Monday through Thursday 8:00 a.m. to 5:00 p.m., Friday 8:00 a.m. to 4:00 p.m. Any person with a question concerning any agenda item may call the City Clerk's Office at (626) 333-2211.
- Call to Order
- Flag Salute
- Roll Call
- Public Comments

#### 5. **EXPO CENTER MATTERS**

5.1 Update on the Expo Center

RECOMMENDED ACTION:

Receive and file

5.2 Consideration of the Register of Demands submitted by CNC Equestrian Management Services for the Industry Hills Expo Center for July 2019

RECOMMENDED ACTION:

Receive and file.

5.3 Consideration of the Statement of Investment Policy

RECOMMENDED ACTION:

Approve as submitted.

#### 6. **BOARD MATTERS**

6.1 Consideration of the Register of Demands submitted by the Finance Department for August 7, 2019

RECOMMENDED ACTION: Approve the Register of Demands and authorize the appropriate personnel to pay the bills.

6.2 Consideration of the minutes of the July 10, 2019 regular meeting

RECOMMENDED ACTION:

Approve as submitted.

6.3 Presentation and discussion regarding the Civic-Recreational-Industrial Authority's Financial Report for May 31, 2019

RECOMMENDED ACTION:

Receive and file the report.

7. Adjournment. Next regular meeting: Wednesday, September 11, 2019, at 9:00 a.m.

**ITEM NO. 5.1** 

Back-up will be provided prior to the Meeting

ITEM NO. 5.2

Back-up will be provided prior to the Meeting

ITEM NO. 5.3



#### **MEMORANDUM**

To:

Chairman Hartmann and Members of the Board

From:

Troy Helling, Executive Director

Staff:

Elise Calvo, Treasurer

Date:

July 16, 2019

Subject:

**Statement of Investment Policy** 

#### **OVERVIEW**

Section 53646 (a)(2) of the California Government Code, states that the Treasurer or chief fiscal officer of any other local agency may annually render to his/her legislative body and any oversight committee an investment policy, that the legislative body shall consider at a public meeting.

This Agenda Item includes the Statement of Investment Policy for the City of Industry dated July 26, 2018, which remains unchanged, for all future investments, pursuant to Section 53601 and Section 53635 of the California Government Code.

This investment Policy serves as the foundation of the Civic-Recreational-Industrial Authority's investment goals and priorities. This policy will be reviewed regularly or at least annually to assure that it continues to meet the CRIA's portfolio goals/priorities, with the intent to protect the assets of the Civic-Recreational-Industrial Authority. The existence of an approved investment policy demonstrates that the governing body is performing its fiduciary responsibilities, thereby, inspiring trust and confidence among the public that it serves.

#### **RECOMMENDATION**

It is my recommendation that the Board approve the Investment Policy.

## City of Industry

STATEMENT OF INVESTMENT POLICY ELISE CALVO, CITY TREASURER

#### STATEMENT OF INVESTMENT POLICY

#### Contents

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#### STATEMENT OF INVESTMENT POLICY

Effective July 26, 2018

(Supersedes All Previous Investment Policies)

- **1.0 Introduction.** The purpose of this document is to identify various policies and procedures that enhance opportunities for a prudent and systematic investment policy and to organize and formalize investment-related activities. Related activities which comprise good cash management include accurate cash projections, the expeditious collection of revenue, the control of disbursements, cost-effective banking relations, and arranging for a short-term borrowing program which coordinates working capital requirements and investment opportunities.
- **2.0 Policy.** It is the policy of the City of Industry to invest public funds not required for immediate day-to-day operations in safe, liquid and medium term investments. These investments shall yield an acceptable return while conforming to all California statutes and the City's Investment Policy.
- **3.0 Scope.** It is intended that this policy cover the investment activities of all contingency reserves and inactive cash under the direct authority of the City.
- 3.1 Pooled Investments. Investments for the City and its component units will be made on a pooled basis including, but not limited to, the City of Industry, the Successor Agency to the Industry Urban-Development Agency, the Civic-Recreational-Industrial Authority, the Industry Public Utilities Commission, the Industry Public Facilities Authority and the Industry Property and Housing Management Authority. The City's identifies the fund types involved as follows:
  - General Fund
  - Special Revenue Funds
  - Debt Service Funds
  - Capital Project Funds
  - Enterprise Funds
  - Trust Funds
  - Miscellaneous Special Funds
  - Any new funds created by the applicable governing board, unless specifically exempted
- **3.2** Investments held separately. Investment of bond proceeds will be held separately when required by the bond indentures. Bond proceeds will be invested in accordance with the requirements stated in the bond indentures. This policy does not apply to deferred compensation plans.

#### STATEMENT OF INVESTMENT POLICY

- **4.0 Objectives.** Section 53600.5 of the California Government Code outlines the primary objectives of a trustee investing public money. The primary objectives, in order of priority, of the City's investment activities shall be:
- **4.1. Safety.** Safety of principal is the foremost objective of the investment program. Investments of the City shall be undertaken in a manner that seeks to ensure preservation of capital in the overall portfolio.
- **4.2 Liquidity.** The City's investment portfolio will remain sufficiently liquid to enable the City to meet all operating requirements which might be reasonably anticipated.
- **4.3 Return on investment.** Investment return becomes a consideration only after the basic requirements of safety and liquidity have been met. The City Treasurer shall attempt to realize a yield on investments consistent with California statutes and the City's Investment Policy.

The City Treasurer should strive to maintain the level of investment of all contingency reserves and inactive funds as close to one hundred percent (100%) as possible. While the objectives of safety and liquidity must first be met, it is recognized that portfolio assets represent a potential source of significant revenues. It is to the benefit of the City that these assets be managed to realize a yield on investments consistent with California statutes and the City's Investment Policy.

A buy and hold strategy will generally be followed; that is, investments once made will usually be held until maturity. A buy and hold strategy will result in unrealized gains or losses as market interest rates fall or rise from the coupon rate of the investment. Unrealized gains or losses, however, will diminish as the maturity dates of the investments are approached or as market interest rates move closer to the coupon rate of the investment. A buy and hold strategy requires that the portfolio be kept sufficiently liquid to preclude the undesired sale of investments prior to maturity. Occasionally, the City Treasurer may find it advantageous to sell an investment prior to maturity, but this should only be on an exception basis and only when it is in the best interest of the City.

#### STATEMENT OF INVESTMENT POLICY

**5.0** Authorized investments. The City Treasurer may invest City funds in the following investments as specified in the California Government Code Section 53601 and is further limited to only these specified investments.

	Investment Type	Maximum Maturity		Minimum Quality Requirements
a.	Securities of the US Government, or its agencies	5 years	None	None
b.	Negotiable certificates of deposits	5 years	30%	None
C.	Non-negotiable certificates of deposits	5 years	None	None
d.	Bankers Acceptances	180 days	40% and no more than 30% of any one commerical bank	
e.	Commercial Paper	270 days	25% and no more than 10% of a single issuer	A-1 or higher rating from an NRSRO
f.	Local Agency Investment Fund (State pool) deposits (Govt. Code Section 16429.1)	N/A	None	None
	Passbook Savings account demand deposits	14/7	INOTIC	None
g. h.	Repurchase Agreements	1 year	None	None
i.	Los Angeles County Investment Pool (California Govt. Code Section 53684)	N/A	None	None
j.	It is the City of Industry's policy not to utilize Reverse Repurchase Agreements or shares of beneficial interest issued by diversified management companies (mutual funds), unless that fund is composed entirely of securities of the U.S. Government, or its agencies, and the use of such funds shall be restricted to sweep accounts. (Reverse Repurchase Agreements shall be permitted if they are assets of the Local Agency Investment Fund).			

#### STATEMENT OF INVESTMENT POLICY

- **6.0 Reporting.** Sections 53607 and 53646 of the California Government Code allows the City Council, at its discretion, to require reports meeting the standards set forth in these sections, as well as any additional information desired. Therefore, it is the policy of the City that the City Treasurer or designee appointed by the City Treasurer file a report on the investments and transactions with the City Council as described in Sections 53607 and 53646 of the California Government Code.
- 7.0 Selection of financial institutions and brokers/dealers. Investments shall be purchased only through well established, financially sound institutions. The City Treasurer or City Manager or their designee may maintain a list of financial institutions and broker/dealers who are approved to provide the City with investment services. This list should be updated annually by the City Treasurer to ensure compliance with this investment policy. All financial institutions and broker/dealers who desire to become qualified bidders for investment transactions will be given a copy of the City's Investment Policy, and a return cover letter which they must sign indicating that the investment policy has been read, understood and that their investment offers will comply with this policy.

All financial institutions and broker/dealers will take direction from the City Treasurer or City Manager or their designee as it relates to the investment strategy and investment policy of the City. Any instructions will be in the form of written instructions via email or other electronic transmissions.

Qualified financial institutions and broker/dealers must supply the City Treasurer or City Manager or their designee with the following:

#### 7.1 Financial Institutions

- Current audited financial statements
- Depository contracts, as appropriate
- A copy of the latest FDIC call report or the latest FHLBB report, as appropriate
- Proof that commercial banks, savings banks, or savings and loan associations are state or federally chartered

#### 7.2 Broker/Dealers

- Current audited financial statements
- Proof that brokerage firms are members in good standing of a national securities exchange, or
- A designation as a primary government dealer by the Federal Reserve Bank.

Commercial banks, savings banks, and savings and loan associations must maintain a minimum net worth to asset ratio as provided by law (total regulatory net worth divided by total assets), and must have had a positive net earnings for the last reporting period

#### STATEMENT OF INVESTMENT POLICY

The City is prohibited from selecting any broker/dealer that has made a campaign contribution within any consecutive 48-month period which exceeds the limitations contained Rule G-37 of the Municipal Securities Rulemaking Board.

**8.0 Ethics and conflicts of interest.** All participants in the City's investment process shall seek to act responsibly as custodians of the public trust. Officers and employees involved in the investment process shall refrain from personal business activity that could conflict with proper execution of the investment program, or which could impair their ability to make impartial investment recommendations and decisions. Investment officials and employees shall make all disclosures appropriate under the Fair Political Practices Act and may seek the advice of the City Attorney and the Fair Political Practices Commission whenever there is a question of personal financial or investment positions that could represent potential conflicts of interest.

**ITEM NO. 6.1** 

#### AUTHORIZATION FOR PAYMENT OF BILLS Board Meeting August 7, 2019

<u>FUND</u>	<b>DESCRIPTION</b>	DISBURSEMENTS

360 INDUSTRY HILLS EXPO OPERATING ACCOUNT 43,163.16

BANK DESCRIPTION DISBURSEMENTS

WFCK WELLS FARGO CHECKING 43,163.16

APPROVED PER CITY MANAGER

\$450.00

#### Civic-Recreational-Industrial-Authority **Board Meeting** August 7, 2019

Check Date Payee Name Check Amount CRIA.WF.CHK - CRIA Wells Fargo Checking 10903 07/17/2019 INDUSTRY PUBLIC UTILITIES \$3,307,68 Invoice Date Description Amount 2019-00002030 06/18/2019 04/19-06/18/19 SVC - MAIN GUARD SHACK \$93.06 2019-00002031 06/18/2019 04/19-06/18/19 SVC - GRAND ARENA-E SIDE OF PARKIN \$122.41 2019-00002032 06/18/2019 04/19-06/18/19 SVC - GRAND ARENA-S SIDE OF PARKIN \$53.57 2019-00002033 06/18/2019 04/19-06/18/19 SVC - NEAR CAFE @ GRAND EXPO \$89.43 2019-00002034 06/18/2019 04/19-06/18/19 SVC - PATIO CAFE \$48.45 2019-00002035 06/18/2019 04/19-06/18/19 SVC - GRAND ARENA CAFE \$204.39 2019-00002036 06/18/2019 04/19-06/18/19 SVC - SNACK BAR @ GRAND ARENA \$221.41 2019-00002037 06/18/2019 04/19-06/18/19 SVC - BLDG 4 - E SIDE OF PLANTER ARE \$219.16 2019-00002038 06/18/2019 04/19-06/18/19 SVC - WATER TOWER @ PAVILLION PAR \$835.66 2019-00002039 06/18/2019 04/19-06/18/19 SVC - ARENA NEAR BUNK HOUSE \$117.91 2019-00002040 06/18/2019 04/19-06/18/19 SVC - EXPO OFFICE \$264.16 2019-00002041 06/18/2019 04/19-06/18/19 SVC - BARN D \$194.41 2019-00002042 06/18/2019 04/19-06/18/19 SVC - DC @ BARN D \$133.66 2019-00002043 06/18/2019 04/19-06/18/19 SVC - BARN E \$133.66 2019-00002044 06/18/2019 04/19-06/18/19 SVC - DC @ BARN E \$133.66 2019-00002045 06/18/2019 04/19-06/18/19 SVC - BATHROOM @ BARN E \$144.91 2019-00002046 06/18/2019 04/19-06/18/19 SVC - HORSE TRAINING AREA BEHIND B \$117.91 2019-00002047 06/18/2019 04/19-06/18/19 SVC - 1ST GUARD SHACK \$46.20 2019-00002048 06/18/2019 04/19-06/18/19 SVC - S SIDE OF BLDG BEHIND GATED A \$133.66 10904 07/17/2019 **SOCALGAS** \$16.30 Invoice Date Description Amount 2020-00000044 07/08/2019 06/04-07/03/19 SVC - 16200 TEMPLE AVE APT 100-EXPO \$16.30 10905 08/07/2019

CITY OF INDUSTRY-REFUSE

#### Civic-Recreational-Industrial-Authority Board Meeting August 7, 2019

Check	Date		Payee Name		Check Amount
CRIA.WF.	CHK - CRIA Wells Fargo C	hecking			
	Invoice	Date	Description	Amount	
	0003684030	07/01/2019	IH RODEO STORAGE BOXES	\$450.00	
10906	08/07/2019		CRIA-EQUESTRIAN C	ENTER	\$9,400.00
	Invoice	Date	Description	Amount	
	JUN-19	07/31/2019	REIMBURSEMENT FOR JUNE 2019 OPERATING COSTS	\$9,400.00	
10907	08/07/2019		CRIA-PAYROLL ACCO	DUNT	\$3,000.00
	Invoice	Date	Description	Amount	·
	AUG-19	07/17/2019	REPLENISH PAYROLL ACCOUNT FOR AUGUST 2019	\$3,000.00	
10908	08/07/2019		ELEVATE PUBLIC AF	FAIRS, LLC	\$5,000.00
	Invoice	Date	Description	Amount	, ,
	1653	07/17/2019	PROFESSIONAL SVC - JUNE 2019	\$5,000.00	
10909	08/07/2019		FRAZER, LLP		\$1,855.00
	Invoice	Date	Description	Amount	, ,
	161899	06/30/2019	PROFESSIONAL SVC - JUNE 2019	\$1,855.00	
10910	08/07/2019		KLINE'S PLUMBING,	INC.	\$350.00
	Invoice	Date	Description	Amount	
	11091	05/07/2019	VIDEO INSPECTION OF SEWER LINES-EXPO CENTER S	\$350.00	
10911	08/07/2019		LOCKS PLUS, INC.		\$165.00
	Invoice	Date	Description	Amount	
	34023	06/25/2019	TROUBLESHOOTING - EXPO CENTER GUARD SHACK	\$165.00	

#### Civic-Recreational-Industrial-Authority Board Meeting August 7, 2019

Check	Date		Payee Name		Check Amount
CRIA.WF.	CHK - CRIA Wells Fargo Ch	necking			
10912	08/07/2019		MYERS & SONS	HI-WAY SAFETY, INC.	\$3,993.79
	Invoice	Date	Description	Amount	,
	90492	06/26/2019	SIGNS - EXPO CENTER	\$3,993.79	
10913	08/07/2019		SURETECK, INC	•	\$15,625.39
	Invoice	Date	Description	Amount	
	06012019-98	07/02/2019	JUNE 2019 ON-CALL MAINTENANCE SVC - EXPO CENTE	\$15,625.39	

Checks	Status	Count	Transaction Amount		
	Total	11	\$43,163,16		

ITEM NO. 6.2

The Regular Meeting of the Civic-Recreational-Industrial Authority of the City of Industry, California, was called to order by Chairman Larry Hartmann at 9:00 a.m. in the City of Industry Council Chamber, 15651 East Stafford Street, California.

#### **FLAG SALUTE**

The flag salute was led by Board Member Sean Lee.

#### **ROLL CALL**

PRESENT: Larry Hartman, Chairman

John Karns, Vice Chairman Sean Lee, Board Member Bob Lindsey, Board Member

ABSENT: Ronald Whittemore, Board Member

STAFF PRESENT: Troy Helling, City Manager; James M. Casso, General Counsel; Cory C. Moss, Expo Facility Co-Manager; Josh Nelson, Contract City Engineer; Julie Robles, Assistant Secretary; and Lynn Thompson, Administrative Technician II.

#### **PUBLIC COMMENTS**

There were no public comments.

#### **5.1 STATUS REPORT ON EXPO CENTER**

Expo Center Co-Manager Cory C. Moss informed the Board Members of the activities occurring at the Expo Center. She also provided a hand-out of a picture of the Grand Arena after the completion of the lights being cleaned and a new paint job. She expressed her satisfaction with the results and working with the contractors.

RECOMMENDED ACTION:

RECEIVE AND FILE.

MOTION BY VICE CHAIRMAN KARNS, AND SECOND BY BOARD MEMBER LINDSEY, TO RECEIVE AND FILE THE REPORT. MOTION CARRIED 4-0, BY THE FOLLOWING VOTE:

AYES: BOARD MEMBERS: LEE, LINDSEY, VC/KARNS, C/HARTMANN

NOES: BOARD MEMBERS: NONE

ABSENT: BOARD MEMBERS: WHITTEMORE

ABSTAIN: BOARD MEMBERS: NONE

# 5.2 CONSIDERATION OF THE REGISTER OF DEMANDS SUBMITTED BY CNC EQUESTRIAN MANAGEMENT SERVICES FOR THE INDUSTRY HILLS EXPO CENTER FOR JUNE 2019

RECOMMENDED ACTION: RECEIVE AND FILE.

Chairman Hartmann asked for an explanation on a couple of checks (#15167 and #15204). Cory Moss was available to answer those questions.

MOTION BY VICE CHAIRMAN KARNS, AND SECOND BY BOARD MEMBER LEE, TO RECEIVE AND FILE THE REPORT. MOTION CARRIED 4-0, BY THE FOLLOWING VOTE:

AYES: BOARD MEMBERS: LEE, LINDSEY, VC/KARNS, C/HARTMANN

NOES: BOARD MEMBERS: NONE

ABSENT: BOARD MEMBERS: WHITTEMORE

ABSTAIN: BOARD MEMBERS: NONE

#### **BOARD MATTERS**

## 6.1 CONSIDERATION OF THE REGISTER OF DEMANDS SUBMITTED BY THE FINANCE DEPARTMENT FOR JULY 10, 2019

RECOMMENDED ACTION: APPROVE THE REGISTER OF DEMANDS AND AUTHORIZE THE APPROPRIATE PERSONNEL TO PAY THE BILLS.

Chairman Hartmann asked about the gas valves purchased on page 6, of the Register of Demands. Josh Nelson, Contract City Engineer, spoke on this saying the insurance carrier required these 2 meters be added for earthquake safety.

MOTION BY VICE CHAIRMAN KARNS, AND SECOND BY BOARD MEMBER LINDSEY, TO APPROVE THE REGISTER OF DEMANDS AND AUTHORIZE THE APPROPRIATE PERSONNEL TO PAY THE BILLS. MOTION CARRIED 4-0, BY THE FOLLOWING VOTE:

AYES:

**BOARD MEMBERS:** 

LEE, LINDSEY, VC/KARNS, C/HARTMANN

NOES:

**BOARD MEMBERS:** 

NONE

ABSENT:

BOARD MEMBERS:

WHITTEMORE

ABSTAIN:

**BOARD MEMBERS:** 

NONE

## 6.2 CONSIDERATION OF THE MINUTES OF THE JUNE 12, 2019 REGULAR MEETING

RECOMMENDED ACTION: APPR

APPROVE AS SUBMITTED.

MOTION BY BOARD MEMBER LINDSEY, AND SECOND BY VICE CHAIR KARNS TO APPROVE AS SUBMITTED. MOTION CARRIED 4-0, BY THE FOLLOWING VOTE:

AYES:

**BOARD MEMBERS:** 

LEE, LINDSEY, VC/KARNS, C/HARTMANN

NOES:

**BOARD MEMBERS:** 

NONE

ABSENT:

**BOARD MEMBERS:** 

WHITTEMORE

ABSTAIN:

BOARD MEMBERS:

NONE

## 6.3 PRESENTATION AND DISCUSSION REGARDING THE CIVIC-RECREATIONAL-INDUSTRIAL AUTHORITY'S FINANCAIL REPORT FOR APRIL 30, 2019

RECOMMENDED ACTION:

RECEIVE AND FILE THE REPORT.

Shelby Czarnocki from Frazier, LLP provided a staff report and was available to answer any questions.

MOTION BY BOARD MEMBER LEE, AND SECOND BY VICE CHAIRMAN KARNS, TO RECEIVE AND FILE THE REPORT. MOTION CARRIED 4-0, BY THE FOLLOWING VOTE:

AYES:

BOARD MEMBERS:

LEE, LINDSEY, VC/KARNS, C/HARTMANN

NOES:

**BOARD MEMBERS:** 

NONE

ABSENT:

BOARD MEMBERS:

WHITTEMORE

ABSTAIN:

**BOARD MEMBERS:** 

NONE

6.4 CONSIDERATION OF RESOLUTION NO. CRIA 2019-02 – A RESOLUTION OF THE CIVIC-RECREATIONAL-INDUSTRIAL AUTHORITY ("CRIA"), APPROVING BLANKET PURCHASE ORDERS ("BPOS") FOR VENDORS TOTALING \$10,000 AND OVER FOR FY 2019-2020

RECOMMENDED ACTION:

ADOPT RESOLUTION NO. CRIA 2019-02.

Director of Finance, Yamini Pathak, provided a staff report and was available to answer any questions

MOTION BY VICE CHAIRMAN KARNS, AND SECOND BY BOARD MEMBER LEE, TO ADOPT RESOLUTION NO. CRIA 2019-02. MOTION CARRIED 4-0, BY THE **FOLLOWING VOTE:** 

AYES:

**BOARD MEMBERS:** 

LEE, LINDSEY, VC/KARNS, C/HARTMANN

NOES:

**BOARD MEMBERS:** 

NONE

ABSENT:

**BOARD MEMBERS:** 

WHITTEMORE

ABSTAIN:

**BOARD MEMBERS:** 

NONE

6.5 CONSIDERATION OF AWARD OF RESURFACING DESIGN - EXPO CENTER PARKING LOT TO SIALIC CONTRACTORS CORPORATION DBA SHAWNAN IN AN AMOUNT NOT-TO- EXCEED \$3,912,421.00 (PROJECT NO. CIP-IH-18-007-B/CIP-EXPO-18-007-B

RECOMMENDED ACTION: **AWARD** THE CONTRACT TO SIALIC CONTRACTORS CORPORATION IN THE AMOUNT OF \$3,912,421.00.

Contract City Engineer Josh Nelson provided a staff report to the Council and spoke about the bidding and selection process. With Public Works bidding, the contractor has to perform more than 50% of the work themselves and Sialic has typically provided about 80% of the work on their jobs. The City is currently using them for the Redevelopment Agency grading project on the east end, and they are doing a great job. We are very familiar with their work and they were the lowest bidder.

Mr. Nelson also spoke on the need for a Notice of Exemption for minor alterations, in adding a small parking lot, lighting and electrical outlets to keep the project ADA compliant. The exemption includes the replacement and reconstruction of existing infrastructure and minor alterations to the land. Board Member Lee asked how long this project would take to complete and Mr. Nelson invited Senior Project Manager, Upendra Joshi from CNC Engineering to speak on this topic. Mr. Joshi said it would take approximately 150 working days.

MOTION BY BOARD MEMBER LINDSEY, AND SECOND BY VICE CHAIRMAN KARNS, TO AWARD THE CONTRACT TO SIALIC CONTRACTORS CORPORATION IN THE AMOUNT OF \$3,912,421.00 AND ADOPT THE NOTICE OF EXEMPTION. MOTION CARRIED 4-0, BY THE FOLLOWING VOTE:

AYES: BOARD MEMBERS: LEE, LINDSEY, VC/KARNS, C/HARTMANN

NOES: BOARD MEMBERS: NONE

ABSENT: BOARD MEMBERS: WHITTEMORE

ABSTAIN: BOARD MEMBERS: NONE

Chairman Hartmann thanked everyone for showing up today and mentioned he was informed in advance that Ronald Whittemore was not going to be present today. He then thanked Julie Robles and Lynn Thompson for all the support given to the Authority.

#### **ADJOURNMENT**

There being no further business, the Civic-Recreational-Industrial Authority adjourned at 9:26 a.m.

Larry Hartmann, Chairman	
Julie Robles	
Assistant Secretary	

ITEM NO. 6.3



City of Industry

CRIA BOARD OF DIRECTORS

LARRY HARTMANN, CHAIRMAN JOHN KARNS, VICE CHAIRMAN RON WHITTEMORE SEAN LEE BOB LINDSEY 15625 EAST STAFFORD STREET CITY OF INDUSTRY, CALIFORNIA 91744-3366

#### **STAFF REPORT**

TO:

**Chairman and Members of the Board of Directors** 

**Civic-Recreational-Industrial Authority** 

FROM:

Yamini Pathak, Director of Finance

STAFF:

Consultant – Dean Yamagata, Frazer, LLP

DATE:

August 14, 2019

SUBJECT:

Civic-Recreational-Industrial Authority May 31, 2019 Financial

Report

#### **RECOMMENDATION**

Receive and file.

#### EXECUTIVE SUMMARY

#### Expo Center:

For the month ended May 31, 2019, the Expo Center generated revenues of \$328,366 and incurred expenses of \$312,658. Transfers to the Capital Projects Fund for the month ended May 31, 2019 amounted to \$82,995.

For the year to date ended May 31, 2019, the Expo Center generated revenues of \$2,131,823 and incurred expenses of \$2,475,310. Year to date transfers received by the Expo Center amounted \$418,840. Year to date revenue and expenses have exceeded the annual budgeted amounts, with net loss from operations below the annual budget amount.

#### Capital Projects Fund:

Total budgeted expenses for the year ending June 30, 2019 amount to \$591,985 which the Fund incurred \$447,353 of actual expenses for the eleven months ended May 31, 2019. Transfers to the Expo Center for the year to date ended May 31, 2019 amounted to \$418,480.

#### **DESCRIPTION OF REPORTS**

The monthly financial statements, as shown in Exhibit A, are a comprehensive document reflecting the financial position and the result of operations of the Authority at May 31, 2019.

#### Fiscal Impact

There is no fiscal impact as result of this action.

## **EXHIBIT A**

FINANCIAL STATEMENTS

MAY 31, 2019

#### FINANCIAL STATEMENTS

#### MAY 31, 2019

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Note: The presentation of these financial statements do not conform with Governmental Accounting Standards Board statement number 34 – Basic Financial Statements – and Management Discussion and Analysis – for State and Local Governments and do not include all the disclosures required by this pronouncement.

#### EXECUTIVE SUMMARY FINANCIAL STATEMENTS MAY 31, 2019

#### **Expo Center Operations**

During the month ended May 31, 2019, we held seven events in the Pavilion and ten events in the Avalon Room with contracts totaling \$67,322.

In the Grand Arena we held seven events with contracts totaling \$206,057. These events were Feria Del Caballo, Org Santa Maria, YIC TKD, Love 4 the Streets, WHS Graduation Cash, HLPUSD Parking Fees, and HLPUSD Graduation.

At May 31, 2019 and 2018, our financial statements reflect the following activity:

Expo Center Operations		Month Ended 5/31/2019	Year To Date 5/31/2019	ļ	Annual Budget 2018-2019	% of Annual Budget		Month Ended 05/31/2018		Year To Date 05/31/2018
Total revenues	\$_	328,366 \$	2,131,823	\$	1,980,930	108%	\$	312,058	\$_	1,854,799
Expenses:										
Direct Expo Center expenses		205,360	1,388,033		1,270,100	109%		173,754		1,125,601
General and administrative expenses		107,298	1,087,277		1,184,975	92%		106,118		1,098,844
Total direct Expo Center expenses	_	312,658	2,475,310		2,455,075	101%	-	279,872		2,224,445
Net income (loss) from operations	_	15,708	(343,487)		(474,145)	72%	-	32,186		(369,646)
Net income (loss)	\$_	15,708 \$	(343,487) \$	\$	(474,145)	72%	\$	32,186	\$	(369,646)

The following is our summarized financial statements by department at May 31, 2019 and 2018:

Expo Center Operations		Month Ended 5/31/2019		Month Ended 5/31/2019	Month Ended 5/31/2019 Grand	Month Ended 5/31/2019 General	Month Ended 5/31/2019
		Speedway		<b>Facilities</b>	Arena	and Admin.	Totals
Total revenues	\$_	54,410	\$_	67,322 \$	206,057	577 \$	328,366
Expenses:							
Direct Expo Center expenses		34,282		49,275	121,803	-	205,360
General and administrative expenses		-		-	_	107,298	107,298
Total direct Expo Center expenses	_	34,282		49,275	121,803	107,298	312,658
Net income (loss) from operations	_	20,128		18,047	84,254	(106,721)	15,708
Net income (loss) for the month	\$	20,128	\$_	18,047 \$	84,254	(106,721) \$	15,708

# EXECUTIVE SUMMARY FINANCIAL STATEMENTS MAY 31, 2019

Expo Center Operations		Month Ended 5/31/2018		Month Ended 5/31/2018	Month Ended 5/31/2018 Grand		Month Ended 5/31/2018 General	Month Ended 5/31/2018
		Speedway		Facilities	Arena		and Admin.	Totals
Total revenues	\$_	38,371	\$_	57,893 \$	214,988	\$	806 \$	312,058
Expenses: Direct Expo Center expenses General and administrative expenses		32,128 -		54,178 -	87,448 -		- 106,118	173,754 106,118
Total direct Expo Center expenses	-	32,128		54,178	87,448	-	106,118	279,872
Net income (loss) from operations	_	6,243		3,715	127,540	-	(105,312)	32,186
Net income (loss) for the month ended	\$_	6,243	\$_	3,715 \$	127,540	\$_	(105,312) \$	32,186
Expo Center Operations		Year To Date 5/31/2019		Year To Date 5/31/2019	Year To Date 5/31/2019 Grand		Year To Date 5/31/2019 General	Year to Date 5/31/2019
		Speedway		Facilities	Arena		and Admin.	Totals
Total revenues	\$_	178,224	\$_	701,718 \$	1,240,293	\$	11,588 \$	2,131,823
Expenses: Direct Expo Center expenses General and administrative expenses Total direct Expo Center expenses Net income (loss)from operations	- -	166,108 - 166,108 12,116	 	451,180 - 451,180 250,538	770,745 - 770,745 469,548	-	1,087,277 1,087,277 (1,075,689)	1,388,033 1,087,277 2,475,310 (343,487)
Net income (loss) year to date	\$_	12,116	\$_	250,538 \$	469,548	\$	(1,075,689) \$	(343,487)
Expo Center Operations		Year To Date 5/31/2018 Speedway		Year To Date 5/31/2018 Facilities	Year To Date 5/31/2018 Grand Arena		Year To Date 5/31/2018 General and Admin.	Year to Date 5/31/2018 Totals
Total revenues	\$	208,999	<b>_\$</b> _	659,952 \$	975,968	\$	9,880 \$	1,854,799
Expenses: Direct Expo Center expenses General and administrative expenses Total direct Expo Center expenses Net income (loss) from operations	- -	177,738 - 177,738 31,261		442,609 - 442,609 217,343	505,254 - 505,254 470,714		1,098,844 1,098,844 (1,088,964)	1,125,601 1,098,844 2,224,445 (369,646)
Net income (loss) year to date	\$_	31,261	\$_	217,343 \$	470,714	\$	(1,088,964) \$	(369,646)

#### EXECUTIVE SUMMARY FINANCIAL STATEMENTS MAY 31, 2019

#### **CRIA Capital Assets**

In accordance with GASB 34, the Civic-Recreational-Industrial-Authority (referred to as "CRIA") is required to capitalize and depreciate their capital assets. The capital assets net of accumulated depreciation at May 31, 2019 amounted to \$6,577,310. This amount represents the cost of capital assets purchased or constructed over the years at the Industry Hills Expo Center and surrounding areas. No depreciation expense has been recorded in the statement of operations for the period ended May 31, 2019. It is the accounting policy of the CRIA to record annual depreciation expense subsequent to the completion of the June 30, 2019 annual audit.

#### **Capital Projects Operations**

The capital projects fund reflects expenditures for capital improvements and operational costs. Operational costs include Board and staff salaries, professional services and miscellaneous items.

At May 31, 2019, our financial statements reflect the following activity:

Capital Projects Fund	 Month Ended 5/31/2019	Year To Date 5/31/2019	Annual Budget 2018-2019	% of Annual Budget
Total revenues	\$ \$	1,456	\$ 1,210	120%
Expenditures				
General and administrative expenses	35,903	447,353	591,985	76%
Total expenses	35,903	447,353	591,985	76%
Net loss	\$ (35,903) \$	(445,897)	(590,775)	75%

#### BALANCE SHEET AS OF MAY 31, 2019

Γ	Т	1				T	
					Capital Projects		Expo Center
AS	SET	Ś					
CL	IRRE	NT /	ASSETS:				
	Ca	sh ai	nd cash equivalents	\$	57,242	\$	317,827
		estm			80,988		-
			ts receivable, net		**		82,088
			insurance		H		9,071
		ento			<b>—</b>		53,794
	De	posit			-		3,000
		Tot	al current assets		138,230		465,780
	<u></u>	ļ <u>.</u>					
CA	PITA	L AS	SSETS, net		-		6,577,310
	-	<b>-</b>			400.000	•	7.040.000
ļ		101	al assets	\$	138,230	\$	7,043,090
	DUI		AND FUND DALANCE				
			AND FUND BALANCE				
CU			IABILITIES:				400.070
			ts payable		-		109,878
			x payable		_		14,753
			e rental payments				172,691 62,700
	Sec		deposits al current liabilities		-		
		101	ai current liabilities		-		360,022
FII	ND F	ΙΔΙΔ	NCE:				
10			ilance		138,230		6,683,068
	ı uı		al liabilities and fund balance	\$	138,230	\$	7,043,090
		100		Ψ	100,200	Ψ	7,0-10,030
		L					

## STATEMENT OF OPERATIONS FOR THE MONTH AND YEAR TO DATE ENDED MAY 31, 2019

			CAPITAL P	RO	JECTS			Tare a construción de la talación de		EXPO	EN	TED	unicapies (Type per Cype en constitu
	MONTH		YEAR TO		2018-2019	% OF				YEAR TO	) EIV	2018-2019	% OF
	ENDED		DATE		ANNUAL	ANNUAL		MONTH ENDED		DATE		ANNUAL	ANNUAL
	5/31/2019		5/31/2019		BUDGET	BUDGET		5/31/2019		5/31/2019		BUDGET	BUDGET
REVENUES:													
Expo center revenues	\$	\$		\$			\$	328,366	\$	2,131,823	\$	1,980,930	108%
Other revenues	_		1,456	M	1,210	120%		-	-	2,101,020	Ψ	1,300,330	10076
Total revenues	-		1,456		1,210	120%		328,366		2,131,823		1,980,930	108%
EXPENDITURES:		$\vdash$					_						
Operating expenses	_		-		-			205,360		1,388,033	$\vdash$	1,270,100	109%
General and administrative expenses	35,903		447,353	T	591,985	76%	_	107,298		1,087,277		1,184,975	92%
Total expenses	35,903		447,353		591,985	76%		312,658		2,475,310		2,455,075	101%
(EXCESS OF EXPENDITURES OVER REVENUES)/													
EXCESS OF REVENUES OVER EXPENDITURES	(35,903)		(445,897)		(590,775)	75%		15,708		(343,487)		(474,145)	72%
OTHER FINANCING SOURCES, NET	37,005		420,967		591,985	71%		82,995		418,840		474,145	88%
EXCESS OF REVENUES OVER EXPENDITURES AND OTHER													
FINANCING SOUCES/(EXCESS OF EXPENDITURES OVER				$\vdash$									-
REVENUES AND OTHER FINANCING SOURCES)	1,102		(24,930)	\$	1,210			98,703		75,353	\$		
Fund balance, beginning	137,128		100 100					,					
T disa balance, beginning	137,128	+	163,160	+-+			_	6,584,365		6,607,715			
Fund balance, ending	\$ 138,230	\$	138,230	$\vdash$			\$	6,683,068	\$	6,683,068	-		

#### INDUSTRY HILLS EXPO CENTER STATEMENT OF CASH FLOWS FOR THE ELEVEN MONTHS ENDED MAY 31, 2019

	AMOUNT
CASH FLOWS FROM OPERATING ACTIVITIES	
Net loss before transfers and other credits	\$ (343,487)
Adjustments to reconcile net loss to net cash used	
in operating activities:	
Change in operating assets and liabilities	
Accounts receivable, net	24,165
Prepaid insurance	651
Inventories	8,484
Accounts payable	(28,111)
Sales tax payable	(1,008)
Advance rental payments	(5,607)
Security deposits	(12,018)
Net cash used in operating activities	(356,931)
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES	
Other financing sources	418,840
NET CHANGE IN CASH	61,909
IVET CHANGE IN CASH	01,909
Cash at July 1, 2018	255,918
Cash at May 31, 2019	\$ 317,827

## INDUSTRY HILLS EXPO CENTER SCHEDULE OF REVENUES AND EXPENSES FOR THE MONTHS AND YEARS TO DATE ENDED MAY 31, 2019 AND 2018

		MONTH ENDED	YEAR TO DATE	ANNUAL BUDGET	% OF ANNUAL	MONTH ENDED	YEAR TO DATI
	Expo Center Operations	5/31/2019	5/31/2019	2018-2019	BUDGET	05/31/2018	05/31/2018
evenues Facilities re	-1-1-	00750	200.040	200 000	1000/	0.710	
	entais entals - bar sales	\$ 30,756 \$	<del></del>	+		\$ 25,746 \$	· · · · · · · · · · · · · · · · · · ·
		27,369	291,194	284,470	102%	25,378	285,41
Facilities - s		5,200	51,546	53,655	96%	3,774	46,20
Facilities - i		1,497	19,063 14,600	20,845	91%	1,895	17,98
Facilities - c		1,000	2,402	13,440 595	404%	1,100	12,90
	a - special events rentals	13,000	2,402	128,625	161%	13,000	136,00
	a - outdoor arena rentals	13,000	4,900	3,990	123%	13,000	5,80
	a - show barn stall rentals	18,310	43,568	46,410	94%	19,330	46,75
	a - shaving sales	2,027	9,961	5,180	192%	540	5,70
Grand Aren		28,315	118,790	63,410	187%	18,592	61,5
	a - trailer parking	20,510	13,605	12,890	106%	10,002	10,82
	a - bar sales	91,057	425,197	451,090	94%	116,240	437,62
Grand Aren		17,926	132,789	104,165	127%	18,039	96,63
Grand Aren	~~~~	25,670	182,121	154,590	118%	10,000	
Grand Aren		9,752	102,898	50,635	203%	29,247	175,10
	· Merchandise	1,724	4,601	9,585	48%	1,249	6,33
Speedway -		6,070	38,253	53,030	72%	6,107	36,28
	Prize Money	14,180	27,583	39,140	70%	13,540	33,36
	General Admission	11,026	50,036	69,495	72%	9,905	50,90
	Concessions	3,680	29,032	42,465	68%	4,143	30,00
Speedway -		2,125	12,420	19,725	63%	2,275	13,18
Speedway -		15,605	16,299	43,695	37%	1,152	38,92
G&A- Other		577	11,588	9,580	121%	806	9,8
Total rev		328,366	2,131,823	1,980,930	108%	312,058	1,854,79
po expenses	5						
Cost of sale	S	15,916	182,660	163,490	112%	24,585	155,39
Bar supplies	5	264	6,416	23,450	27%	1,263	23,60
Promotional	banquet		7,222	18,760	38%	374	12,93
Feed		-	1,750	-	0%	300	30
Contract lab	or/wages	98,079	670,735	593,775	113%	74,283	532,43
	tures & equipment	-	17,901	8,650	207%	4,442	6,70
Facilities - in	······	400	16,300	-	0%	1,300	14,90
Miscellaneou	us	2,524	8,092	6,090	133%	1,953	3,98
Promotional		3,281	19,287	46,200	42%	983	29,18
Property ma		216	16,399	8,135	202%	1,649	(1,71
	maintenance	-	3,626	2,000	181%	-	2,80
Sales tax		-	(55)	445	-12%	-	
Security - Gr		26,775	107,538	77,300	139%	4,270	54,25
Security - Fa		8,940	60,509	42,350	143%	14,944	56,25
	l	1,400	12,318	14,725	84%	- 050	7,21
Shavings Supplies		498	5,788	5,390	107%	253	4,78
Supplies Equipment re	ental	5,132	53,532	58,840	91%	6,720	46,17
	entai nt concessions	1,632	9,668 53,716	3,485 40,530	277%	450 7,694	3,52
Bad debt	II CONCESSIONS	10,802	15,355	40,000	133%	<del> </del>	34,20
	Concessions			17,510	0% 68%	750	6,00
	Joncessions Merchandise	2,217 5,966	11,911 7,021	8,705	81%	4,932	17,58
Speedway- I		630	14,304	14,900	96%	2,737 1,865	4,08
	Prize money	14,150	46,242	52,365	88%		15,23
	Outside services/contract labor	5,038	39,798	63,005	63%	14,000	41,16
	oo expenses	205,360	1,388,033	1,270,100	109%	173,754	1 125 60
TOTAL EXP	o exhalises	200,300	1,500,033	1,210,100	103%	1/3,/34	1,125,60
erating incon	ne before direct						
CIGHING HICOH	RIA indirect expenses						

# INDUSTRY HILLS EXPO CENTER SCHEDULE OF REVENUES AND EXPENSES FOR THE MONTHS AND YEARS TO DATE ENDED MAY 31, 2019 AND 2018

			ANNUAL	% OF		
	MONTH ENDED	YEAR TO DATE	BUDGET	ANNUAL	MONTH ENDED	YEAR TO DATE
Expo Center Operations	5/31/2019	5/31/2019	2018-2019	BUDGET	05/31/2018	05/31/2018
□ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □						
Office supplies	-	800	3,745	21%	1,466	5,103
Travel and meetings	52	1,103	2,265	49%	-	2,456
Dues, subscriptions, books, etc.	2,055	8,280	4,765	174%	1,270	6,612
Equipment rental/lease	1,920	13,385	6,570	204%	1,355	8,524
Employee training	-	-	1,000	0%	-	-
Furniture/fixtures & equipment	***	963	11,075	9%	1,049	3,690
Advertising/printing	-	1,763	100	1763%	-	76
Telephone	1,912	15,374	17,585	87%	1,476	15,466
Postage		3,606	4,170	86%	99	2,312
Miscellaneous	3,348	23,662	14,965	158%	1,590	19,341
Professional services	33,747	258,261	253,980	102%	15,236	232,161
Repairs and equipment	962	12,478	28,035	45%	-	10,073
Vehicle expenses	8,008	60,059	40,055	150%	1,830	22,897
Insurance and bonds	1,008	3,024	12,095	25%	-	-
Supplies	3,908	38,430	47,695	81%	5,375	42,584
Contract labor/administrative wages	37,807	397,300	444,790	89%	52,224	474,811
Property maintenance	974	97,258	138,285	70%	10,179	111,925
Utilities	11,597	151,531	153,800	99%	12,969	140,813
Total direct general and						
administrative expenses	107,298	1,087,277	1,184,975	92%	106,118	1,098,844
XCESS OF REVENUES OVER EXPENDITURES/						
(EXCESS OF EXPENDITURES OVER REVENUES)	\$ 15,708 \$	(343,487)	\$ (474,145)	72%	\$ 32,186 \$	(369,646

#### CAPITAL PROJECTS FUND SCHEDULE OF REVENUES AND EXPENDITURES FOR THE MONTH AND YEAR TO DATE ENDED MAY 31, 2019

						ANNUAL	
		MONTH ENDED		YEAR TO DATE		BUDGET	% OF ANNUAL
REVENUES		5/31/2019		5/31/2019		2018-2019	BUDGET
Other revenues	ф.		Φ.	4.450	Φ.	4.040	1000/
Other revenues	\$	-	\$	1,456	\$	1,210	120%
GENERAL AND ADMINISTRATIVE EXPENSES					$\vdash$		
Salaries - board		2,836		29,778		34,760	86%
Payroll taxes		-		-		925	0%
Miscellaneous		-		-		500	0%
Travel and meeting		-		107		-	0%
Medicare/disability		41		441		500	88%
PARS - ARS		107		1,117		1,300	86%
Legal		-				5,000	0%
Professional services		426		84,533		145,000	58%
Vehicle expenses		589		5,490		6,000	92%
Advertising and Printing				-		2,000	0%
General engineering				-		30,000	0%
Property maintenance		31,840		280,759		320,000	88%
Furniture, Equipment & Fixtures		-		19,511		-	0%
Insurance and bonds		-		24,807		45,000	55%
Utilities		64		810		1,000	81%
Total general and administrative expenses	:	35,903		447,353		591,985	76%
EXCESS OF EXPENDITURES OVER			$\dashv$				
REVENUES REVENUES		(35,903)	\$	(445,897)	\$	(590,775)	75%
	\$	(22,3007)	+	(1.0,007)	-	(000,1,70)	7070